

SAMUEL CLARK LAVER

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Home Address
6150 Scioto Court
Fairview, Pennsylvania 16415

Campus Address
2506 East 4th St.
Greenville, North Carolina 27858

SELF-DESCRIPTION

A goal-oriented and enthusiastic leader. I am a highly effective communicator with both peers and clients. Additionally, I'm a hard worker who demands superior quality of others and myself.

OBJECTIVE

An internship in sales or logistics for a product wholesaler utilizing my skills in purchasing, operation planning, decision-making, distribution, and marketing.

EDUCATION

East Carolina University Greenville, NC December, 2008

- Major: BS Industrial Distribution and Logistics
- Minor: Business Administration
- GPA: 3.1/4.0

SELECTED COURSEWORK

- Distributor Sales
- Logistics
- Warehousing
- Distribution
- Purchasing
- Marketing
- Management
- Technical Writing
- Quality Assurance
- Security and Risk Analysis

ACTIVITIES & CERTIFICATIONS

- P.A.I.D. - Professional Association for Industrial Distribution
- SME - Sales and Marketing Executives Association (Distributor Sales Certification, Level 1)
- Young Life, Youth Ministry
- Sigma Alpha Epsilon, Fraternity
- Volunteering for Children's Miracle Network

EXPERIENCE

Mayer Brothers Construction Company, Erie, PA June 2002-Present
Assistant Project Manager (Summers)

- Supervised job site with emphasis on cost control, safety, and scheduling sub-contractors.
- Collaborated with project manager, sub-contractors, and state inspectors to ensure within budget and timely completion of projects.
- Worked 45-55 hours per week during the summer.
- Educated new employees with the knowledge and safety of the work site.

REFERENCES

- References available upon request

