

CHRIS CLIFTON

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Nacogdoches, TX, 75965

EDUCATION

Texas A&M University, College Station, Texas
Bachelor of Science degree in Industrial Distribution, Business Minor

CUMULATIVE GPA- 3.2
August of 2004 - August of 2008

Stephen F. Austin State University, Nacogdoches, Texas June of 2003 - May of 2004
(concurrent)

EMPLOYMENT

House of Forgings Inc., Houston, Texas
Summer Intern

May 2007 – August 2007

- Challenged with developing a marketing campaign using an effective medium, which had not already been utilized
- Worked with inside sales on local and national levels to gain knowledge of products as well as customers
- Worked with outside sales on a local level to learn take-offs and customer service techniques
- Maintained and created new price lists in Oracle for the national sales team

Granger Smith Band, College Station, Texas
Merchandise Manager

August of 2006 - Present

- Balance inventory on a weekly basis to ensure product availability at shows
- Process orders and handle customer related issues
- 10 – 30 hours per week

Hollister Co., College Station, Texas
Brand Representative

October of 2005 - January of 2006

- Changed displays to reflect tastes of clients
- Ensured repeat business through personal sales techniques
- 15 – 20 hours per week

Texas A&M Athletics, College Station, Texas
Men's Basketball Manager

September of 2004 - September of 2005

- Was responsible for organizing and working summer camps
- Worked with other managers to keep practices productive and on schedule
- Assisted coaches in various aspects of the recruiting process
- 30 – 40 hours per week

ACTIVITIES, AFFILIATIONS AND AWARDS

Winner of 2007-2008 NEDA Student Case Study Competition Fall 2007

Dwight Look Accomplished Distinguished Student Award Fall 2007

Professional Association For Industrial Distribution May 2005 - Present

PAID 50th Anniversary Golf Tournament Committee May 2007 – Sept. 2007

HOSTS Learning January 2007 - May 2007