



**National Electronic Distributors Association
Business Insurance Program
Letter of Recommendation**

National Electronic Distributors Association
1111 Alderman Dr., Suite 400
Alpharetta, GA 30005

In April of 2007, the National Electronic Distributors Association (NEDA) selected CNA as its exclusive business insurance program partner, in recognition of CNA's expertise in the Technology industry. It's not only a strong acknowledgment of CNA's ability to provide comprehensive insurance coverages for NEDA members, but also an appreciation for CNA's track record of commitment and stability in the Technology insurance marketplace.

CNA has long partnered with trade associations like NEDA to gain firsthand knowledge and understanding of the issues that affect their industries. This approach allows NEDA members to benefit from a business insurance program that provides comprehensive loss prevention services, expert claims handling and property/liability insurance coverages that are specifically designed to meet the unique coverage needs of electronic distributors and manufacturers.

We encourage you to review the coverages, services and resources available in this program. It is our hope that the CNA/NEDA business insurance program will help stabilize your insurance costs and offer peace of mind that your business is properly protected.

Sincerely,

A handwritten signature in black ink, appearing to read "R.B. Gray, Jr.", written in a cursive style.

Robin B. Gray, Jr.
Executive Vice President
National Electronic Distributors Association