



NEDA Headlines

Make a Priceless Impression at EDS and Don't Spend a Dime!

Share Your Time With A Student At EDS—Participate in NEDA's Project Host Program

For over 20 years Project Host has offered NEDA members a unique opportunity to meet the top Industrial Distribution students from universities throughout the U.S.

We really need your help! 16 student ambassadors from 8 universities will attend the show in May. We need NEDA members to hosts student pairs for half-day sessions. Student ambassadors accompany their host to supplier/distributor meetings. While the students quietly observe, they gain real world exposure to the dynamic electronic distribution industry.

In addition to providing a valuable experience to the future leaders of the industry, Hosts may identify candidates for internships as well as full time employment.

Host all three sessions or choose the most convenient:

Tuesday, May 11, 2010, 9:00AM – 12:00PM

Tuesday, May 11, 2010, 1:00PM – 5:00PM

Wednesday, May 12, 2010, 8:00AM – 12:00PM

Go to <https://www.formdesk.com/neda/EDSHOST2010> to sign up or contact Debbie Conyers dconyers@nedassoc.org at NEDA.

2010 NEDA Executive Conference — October 17-19

Take advantage of this opportunity to be a sponsor for the 2010 NEDA Executive Conference.

When you become a sponsor you will receive name recognition via special promotions:

- a sponsor banner at the conference
- NEDA Voice newsletters
- NEDA Headlines e-newsletters
- the conference binder
- on the NEDA Website

Complete the sponsorship form at <http://www.nedassoc.org/documents/sponsorform.doc>

and return to us by June 1, 2010 to ensure inclusion in the conference brochure.

New Joe Ellers Webinar “Hire Them Right”

Recently a lot of companies have been trying to hire (back) some sales talent. If you're in this position, this time...Do It Right!

In years past, many organizations have had kind of a hit-n-miss hiring strategy. Varying levels of compensation, relaxing criteria just to fill a need, slack-formality-type interviews and a host of crazy 'promises' that you could never keep or that kept coming back to haunt you.

This Time Do it Right...Here's How:

Here's what I'm going to cover on this webinar:

- How to create the profile of the "right" people
- Everything you wanted to know about recruiting...but were afraid to ask
- How to REALLY review the reassumes. (not just gloss over them looking for main points)
- How to really "do" an interview...The type WORTHY of your organization. (it ought to be a privilege to be hired at your company...let the interview process reflect that, turn the tables)
- Compensation ...A few words on structure, planning and bonuses

AND ...We'll talk INTEGRATION...How to implement these things smoothly and effectively

When: April 26, 2010 11:00 AM Eastern. 1 hour + Q & A

Option 1: \$99.00 register at www.joeellers.com/New/tele.htm

Live Webinar Only ...Unlimited Attendance

Option 2: \$139.00 register at www.joeellers.com/New/tele.htm

Live Webinar & Audio Recordings (Unlimited Attendance)

All Recording Sets Include- Complete Audio Recordings, PowerPoint, Action Items so you can start implementing these tools right away.

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Complete the form at <https://www.formdesk.com/neda/Advocacy2010>

to join the NEDA Industry Advocacy Campaign.

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Save these dates

- EDS, May 11-13, 2010, Paris Hotel, Las Vegas, NV, www.edsconnects.com
- AEA Webinar—How to Be Successful with Email Marketing, May 11, 2010, 100 pm EST
- NEDA Executive Conference, October 17-19, 2010, InterContinental Chicago O'Hare, Chicago, IL, register at www.nedassoc.org

National Electronic Distributors Association

1111 Alderman Drive
Suite 400
Alpharetta, GA 30005

Phone: 678-393-9990
Fax: 678-393-9998
www.nedassoc.org

